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## Cullinan Site Visit Itinerary

09:30	Arrival at Cullinan Diamond Mine ("CDM")
09:45	Overview briefing on Petra, Cullinan and Safety
11:15	Underground visit
13:15	Plant visit
14:30	Change house
15:00	Lunch
15:30	Expected time of departure
17:00	Arrive OR Tambo airport
17:00	Arrive Sandton (Radisson Blu, Rivonia Road & Daisy Street), Johannesburg



#### Discover Petra...



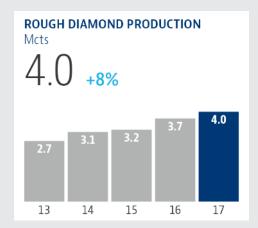
...a leading independent diamond miner with a diversified portfolio and high quality team

#### Petra expansion plans expected to:

- Improve grades
- Improve product mix
- Improve operating costs

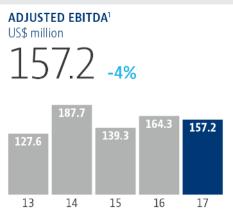
#### **Driving VALUE**

- Production growth to come mainly from higher value ROM carats
- Adj. EBITDA margin expected to increase from 33% in FY 2017 to 40 45% by FY 2019 at prevailing Rand / US\$ exchange rates
- Future focus of the Company will be on maximising free cashflow rather than volume targets







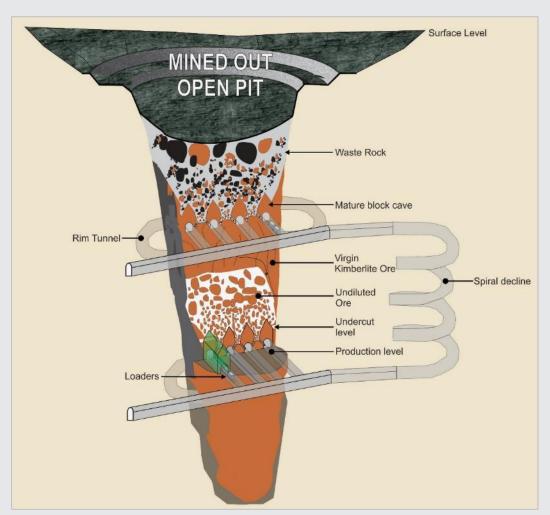


 Adj. EBITDA is net profit after tax stated before KEM JV fair value adjustment, bond redemption premium and acceleration of unamortised costs, depreciation, sharebased expense, impairment charges, net finance expense, tax expense, net unrealised foreign exchange gains and losses and loss on discontinued operations, as applicable to previous years

LSE: PDL; market capitalisation of ca. £342 million / \$480 million (as at 30 January 2018)

#### Moving to Undiluted Ore



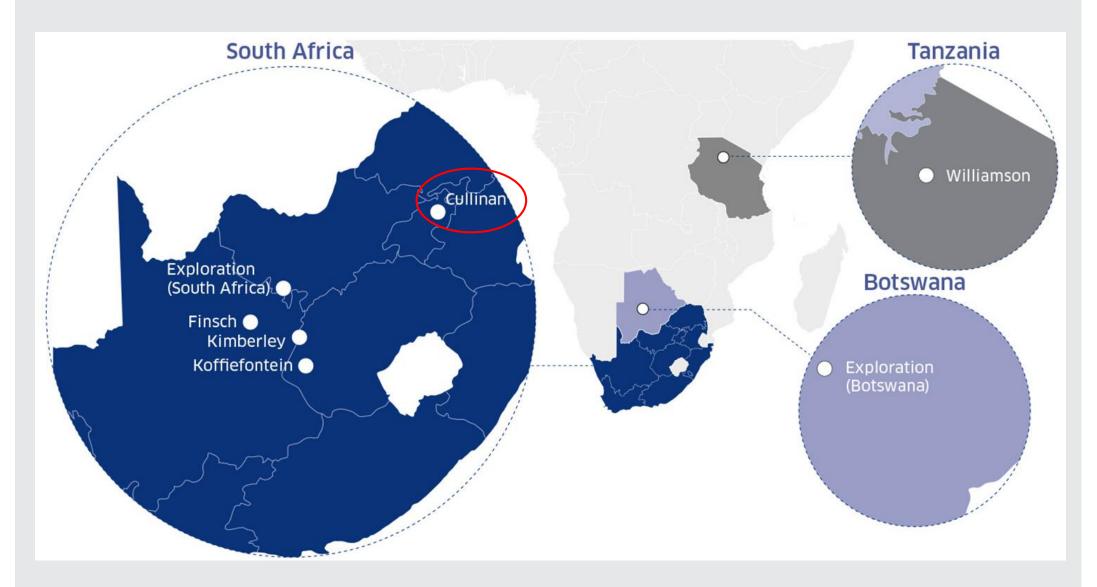


- Caving is a safe and proven mechanised mining method
- Allows for the bulk mining of large orebodies and enables a higher ore extraction percentage compared to other underground mining methods
- A highly cost effective mining method once the capital to put the associated infrastructure in place has been spent – comparable with certain open pit operations
- Petra transition from diluted, mature caves nearing end of lives to new block / sub level caves in undiluted kimberlite well underway
- Value per tonne to increase further to rising input of undiluted ore

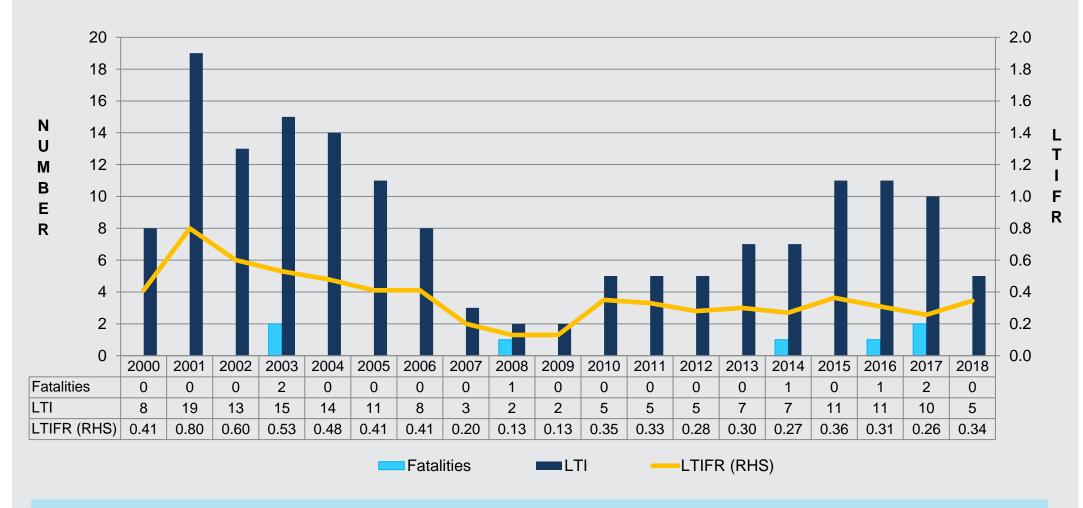


#### Location





#### Safety Performance



2001 = Previous time of underground development

2010 = Petra development projects commence

2018 = Projects start winding down; lower employee and contractor number

\*LTIFR = Nr of lost time injuries x 200,000 hrs / hrs worked

#### Cullinan Overview





1302
Cullinan
kimberlite pipe
originally
discovered by
Sir Thomas
Cullinan

#### Open pit mining commenced at 'Premier Mine' in 1903 - at time of WW1 14,000 employed at mine

# 1905 Recovery of the 3,106 carat Cullinan diamond – the world's largest gem diamond

#### De Beers acquired controlling interest in Premier

#### Mine closed due to depression and lack of market for luxury goods

#### Mine reopened and pit dewatered for development of underground mine

Premier (Transvaal) Diamond Company amalgamated into DBCM

#### Mine acquired by Petra Consortium acquisition cost of R1bn – Petra had initial 37% interest

Petra increased its interest to 74% by buying out Al Rajhi's interest

- Source of the Cullinan, the largest gem diamond ever recovered (3,106 carats)
- Produced more than 800 stones of +100 ct, of which more than 140 stones are +200ct
- World's most important source of truly rare and highly prized blue diamonds
- One of the world's largest diamond resources 192.74 Mcts as at 30 June 2017
- FY 2017 production +16% to 0.8 Mcts and revenue +10% to US\$91.3 million
- C-Cut Phase 1 expansion plan to increase production to 1.7 Mctpa by FY 2019 (ca. 1.6 Mcts ROM, ca. 0.1 Mcts tailings)
   based on January 2018 grade guidance
- Cullinan plays a very important role in its local community and is dedicated to maintaining high ESG standards

#### Iconic Diamonds of Cullinan



Cullinan has consistently produced world class white and coloured diamonds over its history

#### Historic Recoveries pre-Petra

# Recoveries by Petra



The Cullinan 3,106 ct rough Largest gem diamond ever discovered Source of the diamonds in the British Crown Jewels 1905



The Golden Jubilee 755.5 ct rough 545.6 ct polished The largest cut diamond in the world 1986



The Cullinan Heritage 507.55 ct rough 104 ct polished, plus 23 auxilliary stones Sold for \$35.3m, word record for rough stone 2009



The Cullinan Dream 122.5 ct rough sold **\$23.5m** Petra retains 15% share in polished 2014



The Centenary 599.1 ct rough 273.8 ct polished Cut into a modified heartshaped design, "fit for the turban of a Sultan or Maharaja" 1986



The Taylor Burton 240.8 ct rough 69.4 ct polished Gifted to Elizabeth Taylor by Richard Burton 1966



The Blue Moon of Josephine 29.6 ct rough 12.0ct polished Rough sold for \$25.5m, and polished for a record \$48.5m 2015

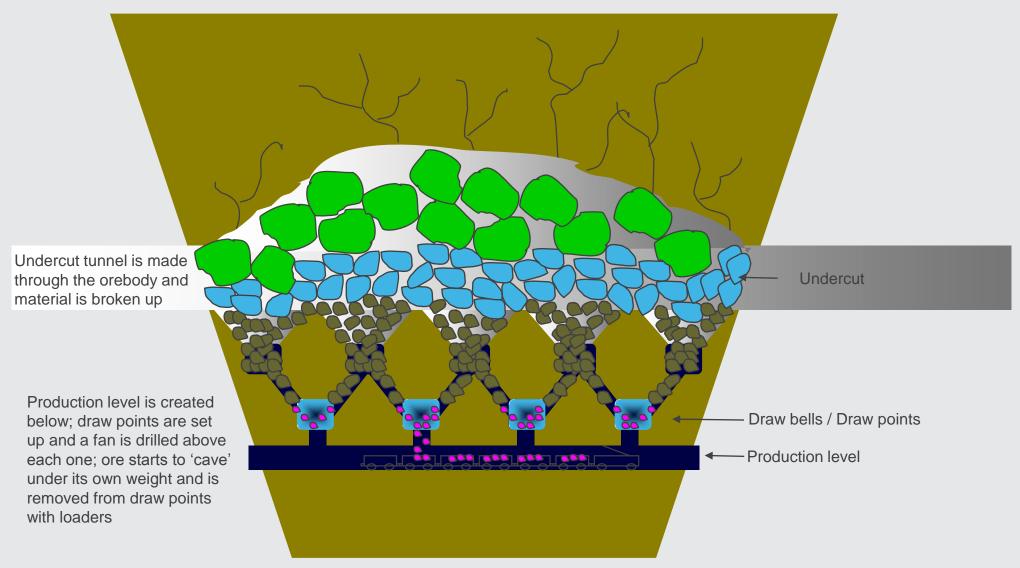


The Star of Josephine 26.6 ct rough, 7.0ct polished sold for \$9.5m 2009



## **Block Caving Schematic**





#### Cullinan – Development Programme



#### **Expansion Plan**

- Expansion plan: to take production to ca. 1.7 Mcts by FY 2019 (1.6 ROM & 0.1 tailings) based on Jan 2018 grade estimates
- C-Cut Phase 1: New block cave being established on the western side of the orebody
- CC1 East: New SLC on the eastern side

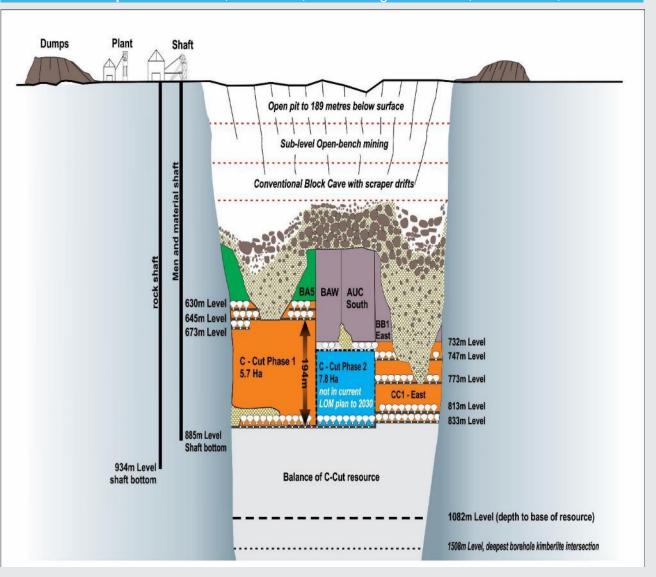
#### **Key Milestones**

- First blue development commenced April 2014
- First rings in the undercut blasted June 2015
- New production levels established at 839m and shaft to 930m commissioned – FY 2016
- 1425m ore-handling system, allowing for future ramp-ups to utilise full C-Cut footprint – FY 2017
- Initial production from new C-Cut cave **H2 FY'16**;

• FY 2017: 0.815 Mt • H1 FY 2018: 0.830 Mt

- Ore shaft completed and commissioned H1 FY'17
- New Cullinan plant reaches ROM nameplate capacity – Nov 2017
- Steady state ROM production (4 Mtpa) FY 2019

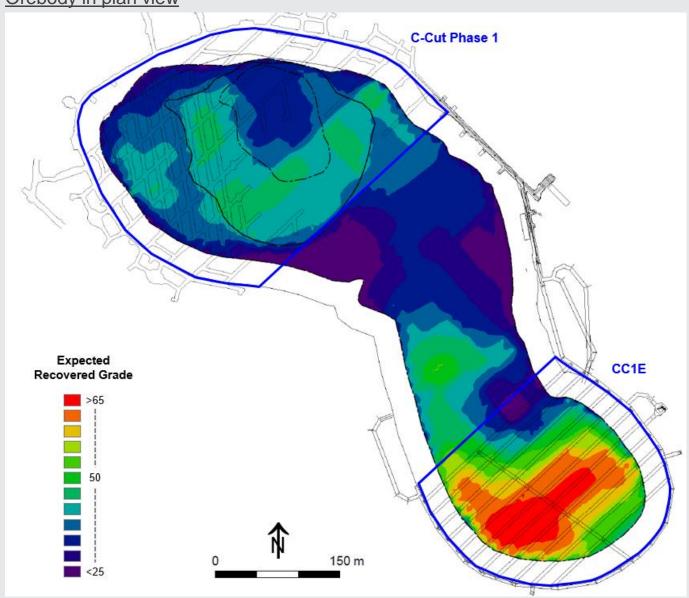
#### FY 2017 Development: Waste: 1,049 metres; Raiseboring: 673 metres; Kimberlite: 2,530 metres



## Grade Variability across Orebody

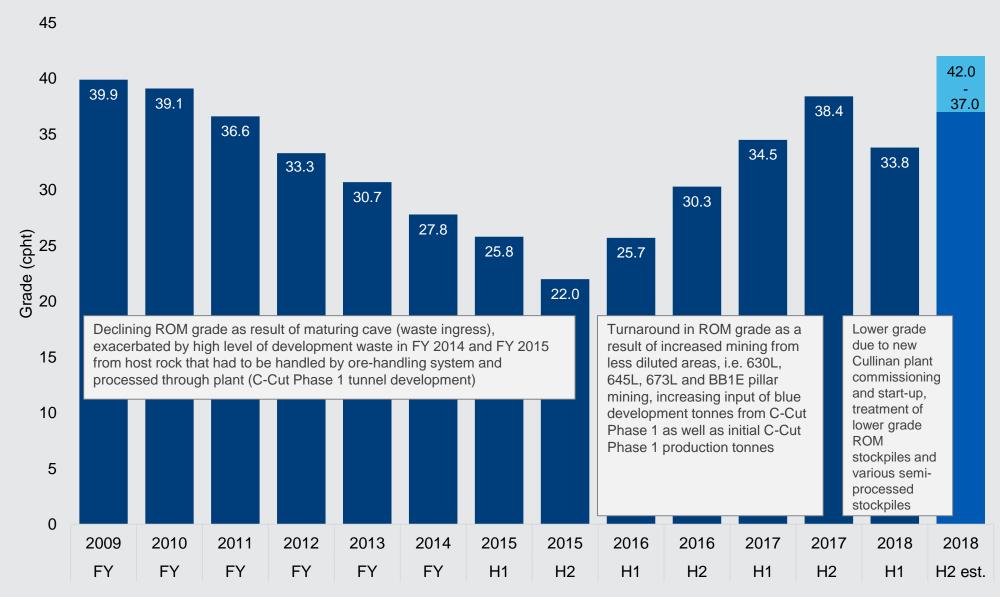




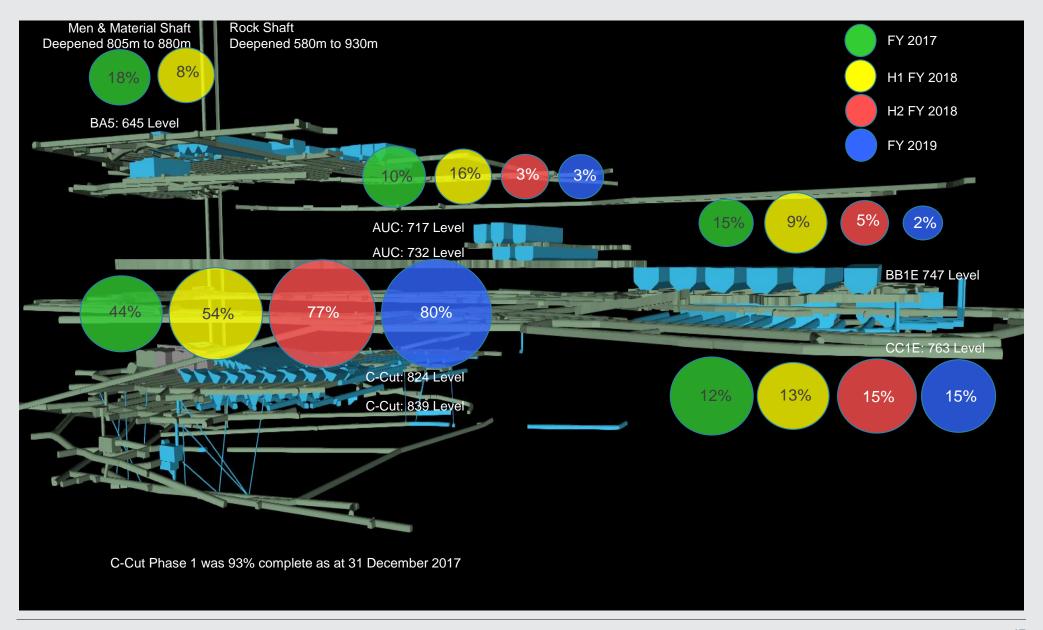


#### **ROM Grade Progression**

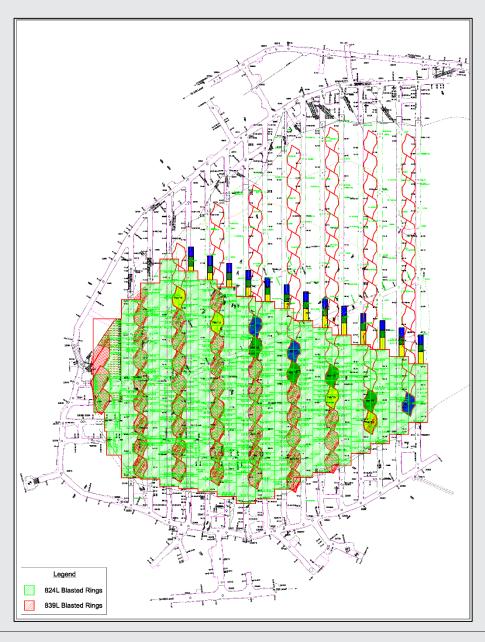




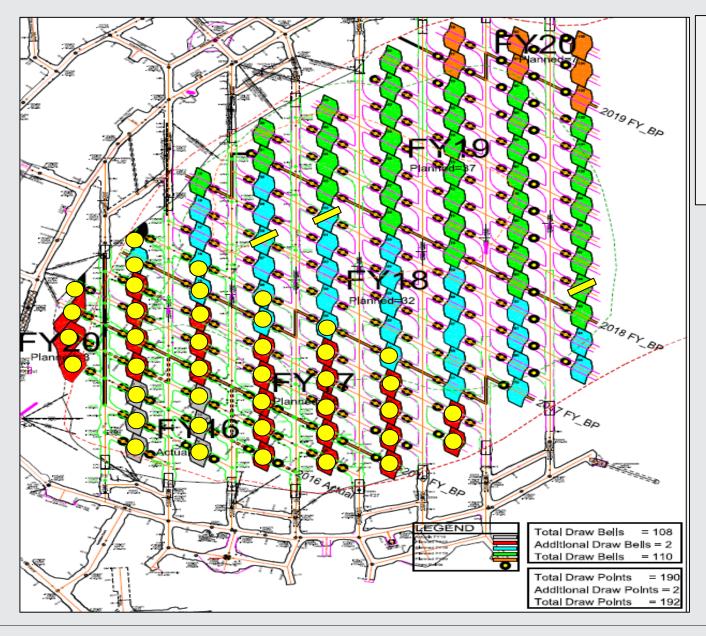
#### Transition Phase – ROM Tonnes per Area



## C-Cut Under Cut Level



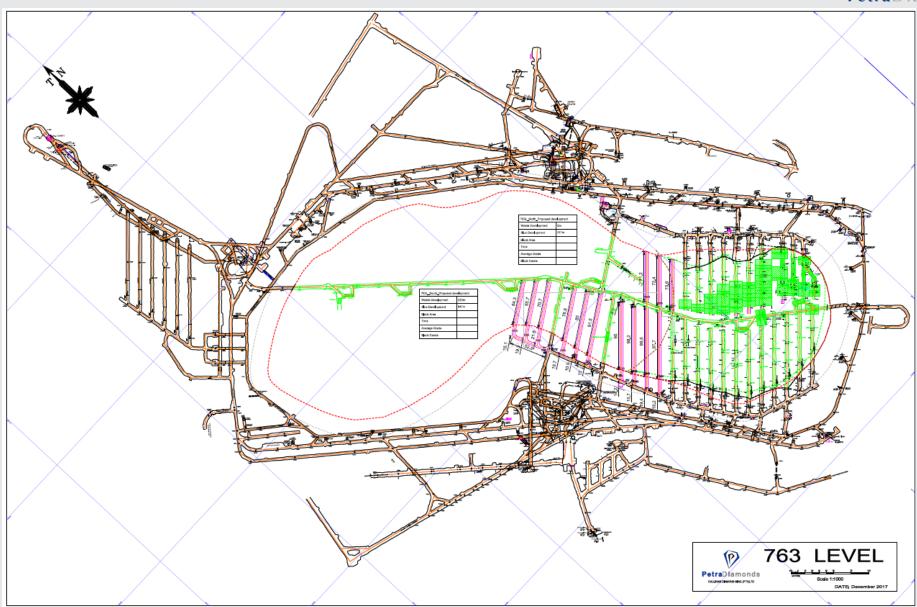
## Footprint of C-Cut Phase 1 continuously expanding



- Draw bells to date
  Planned 45
  Completed 41
  Out of total 110 planned
- Draw bells (3) developed and constructedUsed as transfer pass

## CC1 East





## Engineering Infrastructure – Ground Handling 895L



## Engineering Infrastructure – Ground Handling Crusher and Tip

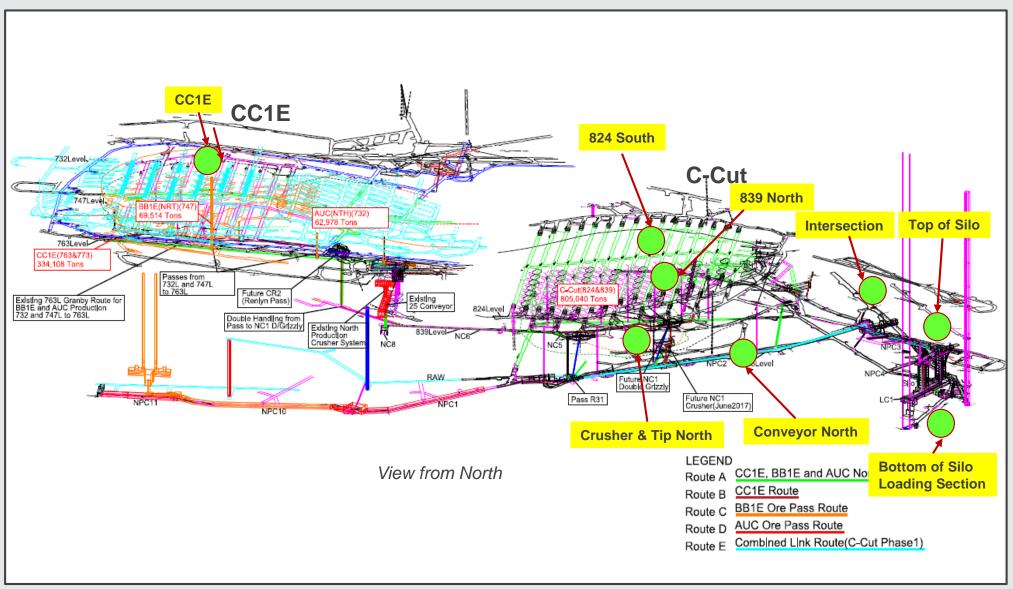


## Engineering Infrastructure – Ground Handling Crusher and Tip



## Plan View of Cullinan Mining Areas: Areas to Visit







## New Plant – Significantly Reduced Footprint



COMPARISON – OLD vs NEW MILLING PLANT			
	Old Plants (Main, DTP & OSP)	New Milling Plant	
Throughput p.a.	2.8 Mt ROM 2.5 Mt Tailings	6.0Mt ROM capacity Initial feed: 4.0 Mt ROM 2.3 – 2.5 Mt Tailings	
Total footprint	ca. 27 ha	ca. 4 ha	

MAJOR EQUIPMENT INSTALLATIONS				
Conveyors	151 belts (15 km)	22 belts (3 km)		
Conveyor transfer points	179	32		
Screens	88	22		
Pumps	121	7		
Crushers	18	4 (excl 2 mills)		
Feeders	21	14		
Substations	17	3		
Electrical motors	589	84		

IMPROVED ELECTRICITY EFFICIENCY			
Power consumption	22.5 MW	25.0 MW	
Power consumption per tonne	4.7	4.2 (12% improvement)	

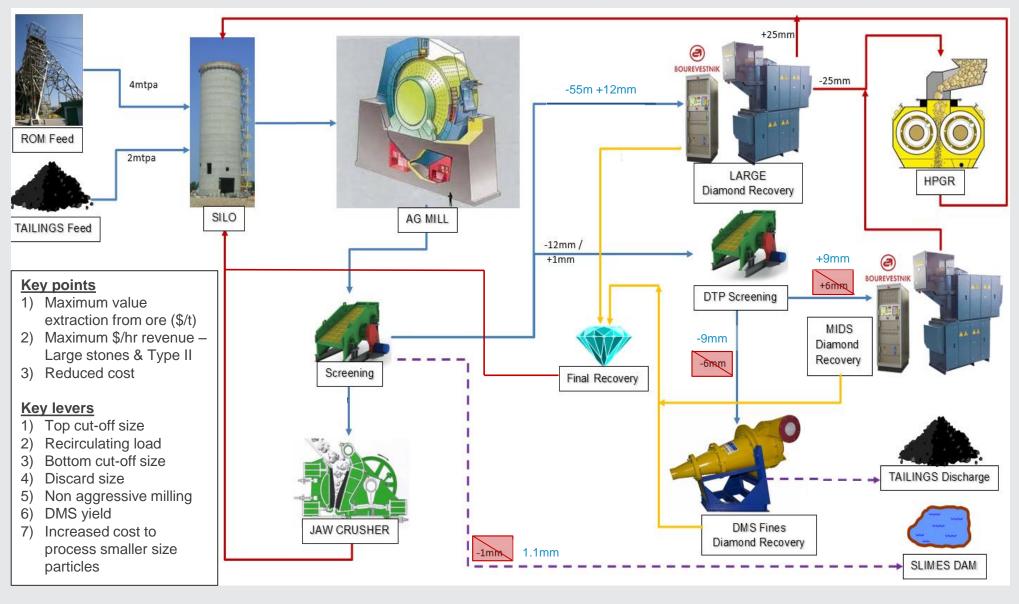


Google Earth image of old plant, commissioned in 1947

IMPROVED WATER CONSUMPTION			
Consumption	Current Plants	New AG Milling Plant	
m³ per tonne	3.5	1.2 (66% improvement)	

## New Plant – Simplified Process Flow Diagram

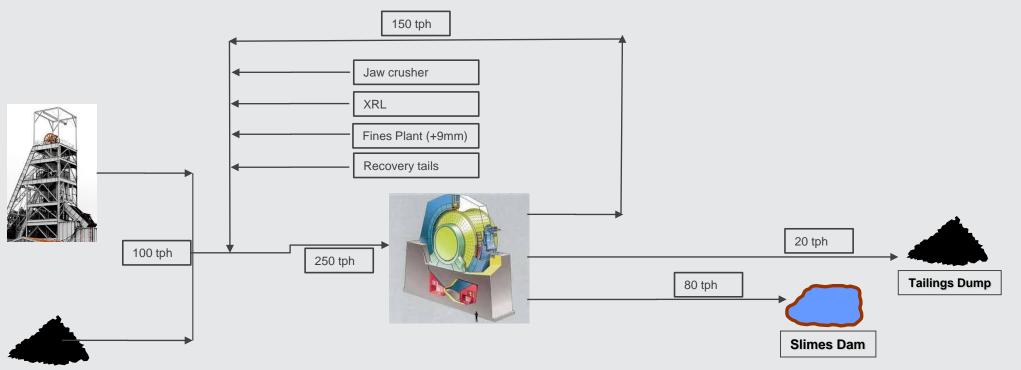




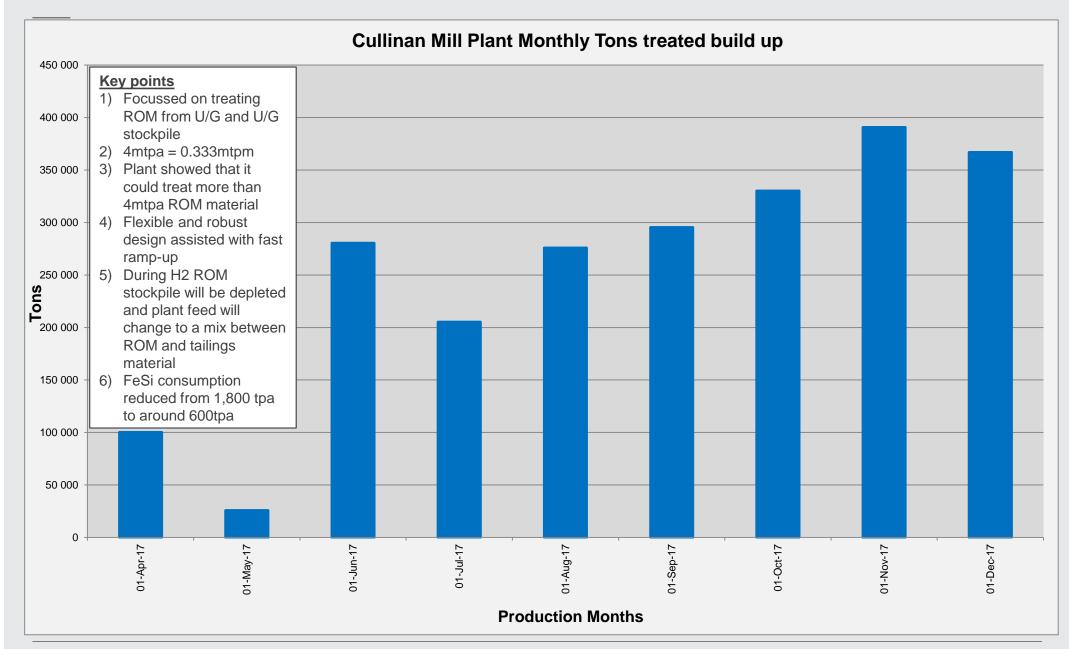
## New Plant – Simplified Process Flow Diagram

Petr





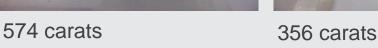
#### Cullinan Diamond Mine - Mill Plant



#### New Plant Designed to Match Cullinan's Unique Characteristics

- Each kimberlite orebody has its own unique fingerprint
- Characteristics specific to the Cullinan ore:
  - Prevalence of large diamonds
  - Historically C-Cut area produced low-luominescent Type II diamonds, including high value blue diamonds
- +25mm material only exposed to autogenous milling (comminution via attrition, not crushing)
- -25mm material liberated through High Pressure Grinding Rolls (HPGR); inter-particle crushing, thereby moving away from high impact cone crushing







281 carats

#### Cullinan - Grade versus Value Analysis

- Original steady state grade guidance of ca. 50 cpht at Cullinan based on actual mine production records – see Figure 1
- The new plant at Cullinan was commissioned in Q1 FY 2018 – initial indications are that it will not be cost effective to pursue similar diamond liberation of fine (small) diamond recoveries as originally envisaged
- De-risks capacity / opportunity to add new feed
- Figure 2 demonstrates that the diamond profile of the new plant is significantly weighted to diamonds in the larger size fractions, and significantly less to those in the smallest size fraction

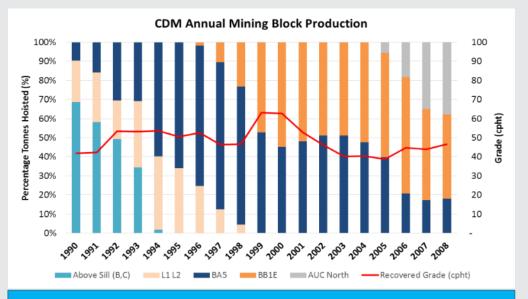


Figure 1 – Historical Grade and Production Profile

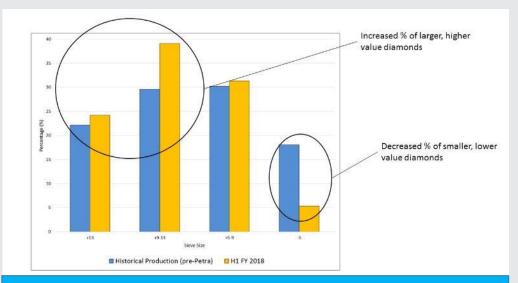


Figure 2 – Recoveries per diamond size fraction for old plant versus new plant

#### Impact of New Cullinan Value and Grade Guidance

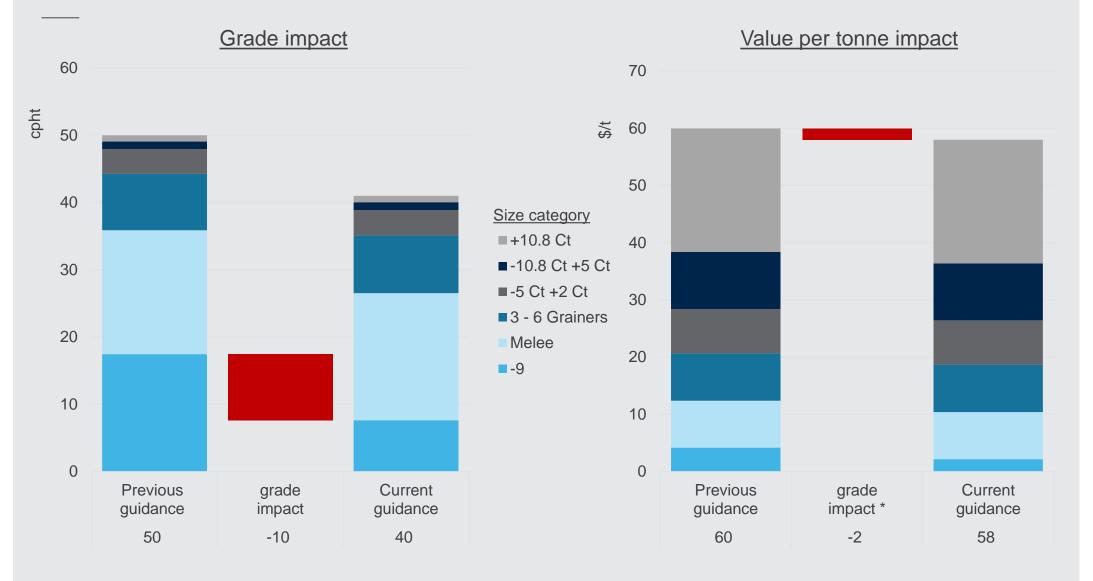
## FY 2017 vs H1 FY 2018 - Cumulative US\$/ct price comparison per size class

Size Class	Cumulative US\$/ct FY 2017	Cumulative US\$/ct H1 FY 2018	% Increase
+10.8ct	120	140	16.6%
-10ct +5ct	77	86	11.5%
-5ct +2ct	57	64	12.8%
3 - 6 Grainers	41	47	13.7%
Melee	25	28	11.2%
-9	8	9	3.2%

Stones with a weight of 100 cts or more recovered during H1 FY 2018		
Weight	Description	
574.15	Clivage	
356.35	Brown Gem	
281.75	Boart	
147.15	Poor Clivage	
100.4	Poor Clivage	

- Increased recovery of diamonds in larger size fractions (including 5 stones of +100 carats) and lack of recovery of low value small diamonds saw average diamond price increase to US\$140/ct in H1 (versus guidance of US\$113 – 119/ct
- Substantial improvement in overall prices across entire diamond profile realised, despite weaker diamond market in H1 FY 2018 (like-for-like prices down ca. 3.5%)
- Diamond price guidance for H2 increased to US\$140 160/ct (continued improvement in product mix expected as the footprint of C-Cut Phase 1 continues to expand in the Western side of the orebody, which is historically associated with a higher incidence of large and special stones, including blue diamonds)
- Diamond grade guidance for H2 of 37 42 cpht (increased ore from undiluted areas, depletion of lower grade ROM stockpile)
- Impact on Petra outlook for FY 2018:
  - Revenue guidance remains in line with consensus as at 29 January 2018
  - Production guidance reduces to 4.6 4.7 Mcts (from 4.8 5.0 Mcts previously)

## Impact of New Cullinan Value and Grade Guidance (ROM)



<sup>\*</sup> Estimated incremental cost of ca. R20 per tonne to recover these small stones

## Current Trading – H1 FY 2018 Results



	Unit	H1 FY 2018	H1 FY 2017	Variance	FY 2017
Sales					
Revenue	US\$m	61.4	25.0	+34%	91.3
Diamonds sold	Carats	439,012	227,759	+21%	760,957
Average price per carat	US\$	140	127	+10%	120
ROM Production					
Tonnes treated	Tonnes	1,783,229	1,039,417	+72%	1,882,911
Diamonds produced	Carats	602,594	358,821	+68%	679,622
Grade	Cpht	33.8	34.5	-2%	36.1
Tailings Production					
Tonnes treated	Tonnes	37,023	259,831	+86%	506,176
Diamonds produced	Carats	4,640	60,932	-92%	106,887
Grade	Cpht	12.5	23.5	-47%	21.1
Total Production					
Tonnes treated	Tonnes	1,820,252	1,299,248	+40%	2,389,087
Diamonds produced	Carats	607,235	419,754	+45%	786,509
Capex					
Expansion Capex	US\$m	30.0	64.8	-54%	120.9
Sustaining Capex	US\$m	1.4	2.6	-46%	4.3

- ROM production increased 68% to 602,594 carats due to the ramp up of both the new C-Cut Phase 1 block cave and the new Cullinan Plant
- 1 million ROM tonnes treated in Q2 (first quarter of production); achieving annualised 4 Mtpa steady state throughput target
- ROM grade of 33.8 cpht -2% on H1 FY 2017, mainly due to lower recovery of fine diamonds; but offset by higher average diamond price
- Declining capex trend following heavy capital investment period (mainly C-Cut Phase 1 and new plant projects)

#### New Plant – Aerial Overview





- 1. ROM Feed
- 2. ROM Silo and Return Silo
- 3. Mill Section
- 4. XRL Recovery
- 5. HPGR Crusher
- 6. DMS Plant
- 7. Final Recovery
- 8. Tailings Disposal
- 9. Slimes Disposal
- 10.New Eskom Substation
- 11.MV Substation
- 12.Re-mined Material
- 13. Pump Station
- 14.Jaw Crusher



#### Cullinan Outlook



#### Transformation in production profile

- Expanding mining footprint from new mining areas
- Improving product mix due to production from undiluted areas and higher proportion of ROM vs tailings
- Higher incidence of large and special diamonds associated with the Western side of the orebody

#### Optimising recoveries

- New plant designed to minimize risk of damage to large diamonds present in Cullinan orebody
- Improved recovery of low luminescent Type II white and blue stones by the new XRL section expected

#### Improving mining costs

Focus on increasing efficiencies and major simplification of ore-handling system and processing plant

#### Very robust economics

FY 2017 EBITDA of ca. 36% expected to significantly improve due to high fixed cost base

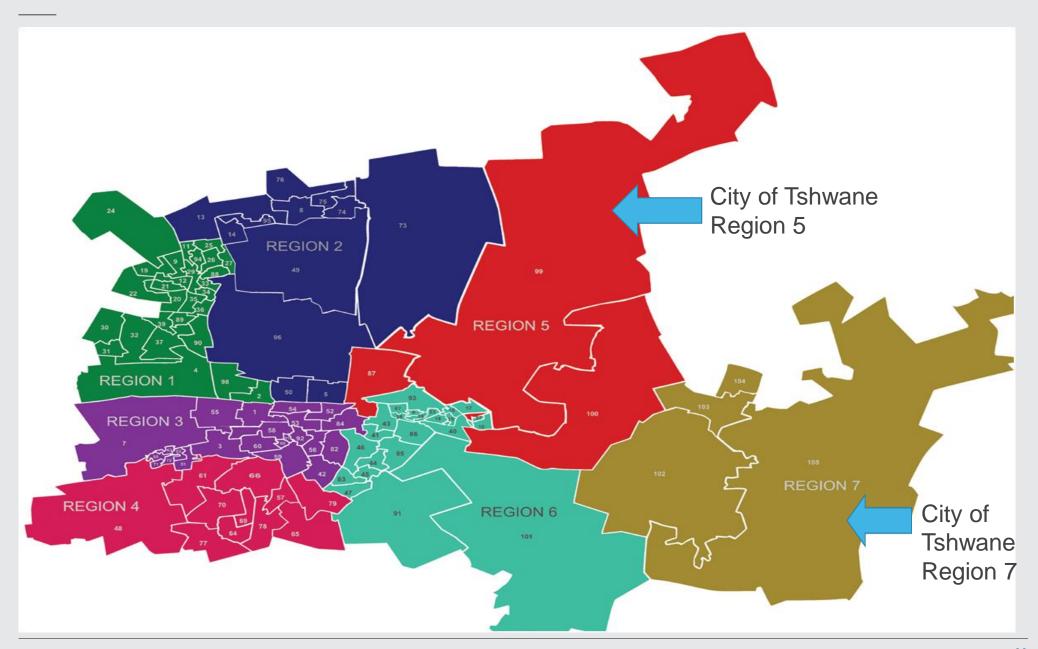
#### Longevity

Current 12 year C-Cut mine plan will only exploit ca. 15% of the total indicated resource by volume

#### Putting in place a sustainable future for Cullinan and its local communities



## CDM: Mine Community Investment Areas – City of Tshwane



## Social and Labour Plan ("SLP")





An SLP is a five year plan submitted to the Regulator which is informed by the Mineral and Petroleum Resources Development Act, 2002 (Act 28 of 2002), its Regulations and the Broad Based Socio Economic Empowerment Charter for the Mining Industry (2010)

#### **SLP Objectives**

- Promote economic growth and mineral and petroleum resources development in the Republic -Section 2 (e)
- Promote employment and advance social and economic welfare of all South Africans Section 2 (f)
- Ensure that holders of mining and production rights contribute towards the socio economic
  development of areas in which they are operating as well as the areas from which the majority of the
  workforce is sources Section 2 (i)
- To utilize and **expand the existing skills base** for the empowerment of Historically Disadvantaged South Africans (HDSA) and to serve the community **Section 2 (i)**

## Mine Community Development Projects





- Background Refilwe and Onverwacht areas are underprivileged and underdeveloped, with widespread drug abuse and unemployment. Therefore the local schools needed assistance to improve their facilities as they have the power to play a very important role in the lives of their students
- Previously, a total of 3,597 children had no access to sports facilities. Petra considers sports and extracurricular activities to be vital to childhood development as they provide much needed motivation and positive stimulation – both mentally and physically
- Multi Sports Facilities constructed at 3 local primary schools, using labourers from the local community; project launched on 3 February 2017
- Expansion of Onverwacht Primary School expected to be completed by end March 2018; local SMMEs and labourers have been appointed for project execution, creating 30 temporal jobs and 3 local SMMEs
- The project entails 4 classrooms, a nutrition facility and extension of the Grade R Block





## **Corporate Social Investment**





#### CSI Objective

 The main objective of CSI and Sponsorship is to build effective and enduring relationships with internal and external stakeholders through a process and outcomes approach that generates an everlasting positive reputation

#### Science Laboratory

 The Science Lab bridges the gap between theoretical and practical application; it immediately transforms any room into a fully interactive classroom and further increases educator efficiency and productivity

#### Mandela Day Initiatives

 Each year, CDM participates in charitable activities to commemorate Mandela Day. One such initiative provided new education resources for 24 Early Childhood Development Centres in Region 5 – City of Tshwane, in partnership with the Department of Mineral Resources and the City of Tshwane



Science Laboratory: Chipa Tabane Comprehensive School



Mandela Day Initiatives

### **Enterprise Development**

Assisting the development, sustainability and financial independence of Small Medium and Micro Enterprises and contributing to Broad Based Black Economic Empowerment

#### **Services Rendered with FY 2017 Achievements**

#### Business and technical skills assessment

- 666 consultations
- 190 entities assessed

#### **Business skills training**

59 clients trained

#### Linkage with procurement opportunities

32 enterprises linked to 226 business transactions with CDM

#### Access to financial assistance (business loans)

12 business loans approved

#### Mentorship and on going business support

3 entities being mentored



**Enterprise Development Framework** 



2017 ESD Expo (Enterprise & Supplier Development)

#### **Education Initiatives**





- Technical skills long-term strategy to address scarcity of skills in the industry
- Supporting early learning Cullinan transformed the Refilwe Early Learning Centre to ensure a conducive learning environment
- Careers Day Cullinan hosted a careers days for 13 schools in May
  - 2,300 students attended the function, held over 3 days
  - 13 stalls present, including higher learning institutions
  - Cullinan explained varying career paths at the mine
- Bursary programme bursaries awarded to 12 beneficiaries
- Scholarships awarded to 11 learners from local schools



Encouraging grassroots learning in our communities



Cullinan hosts a careers day for local students

# **SAFETY BRIEFING**

#### **General Risks**



Track Bound & Trackless Machinery Ask,



Uneven surfaces Stairs & Elevated Heights





Moving Components - Point and

#### Do Not Touch







Noise & Dust - PPE Will Be Issued

Explosives – No Smoking, Open Flames, No Mobile Phones

If you should feel uncomfortable or claustrophobic at any time during the visit please don't hesitate to speak up . Do not wonder off from the group.

## **RESCUE PACK INDUCTION**

